

# AI-POWERED TECH SUPPORT

### FOR OUTCOME-DRIVEN CUSTOMER SUCCESS

Technical support leaders today face a common challenge: delivering flawless customer experiences amid growing complexities. Customers expect quick, solution-focused support; engineers need efficient tools; and leaders seek actionable insights from data—all while balancing their enterprise support outcomes.

The new era in technology services witnesses AI as a true business enabler, reshaping how enterprises operate, grow, and engage customers. In the face of cost pressures, revenue demands, and rising customer expectations, the path forward lies in profitable models, scalable operations, and sustainable AI-led growth.

This is where Movate steps in by blending technical expertise + Al innovation to drive the next  $W(Al)VE^{TM}$  of transformation.



Recognized as a "Leader" in NelsonHall's Conversational Commerce 2025 NEAT for Sales Capability



Won the Silver Award for Al innovation - 20 Annual 2025 Globee® Awards for Technology



Recognized as an Enterprise Innovator (Horizon 2) in the HFS Horizons 2025 report for Generative Enterprise Services



Clinched Gold at the Titan Innovation Awards 2025 - Best Al Technology Innovation

### LEVERAGE MOVATE'S AI SERVICES ON AGENTFORCE

Designed to accelerate Al-driven customer service automation, Agentforce empowers enterprises to scale intelligent agent operations and transform business workflows seamlessly.



# STRATEGY & CONSULTING

Business Process Assessment

Al use cases

Ticket Trend Analysis -Identify Top Call Drivers



#### AI MATURITY ASSESSMENT

Al maturity assessment

Deep Dive on Use Cases Identification & Prioritization

Al Agents selection & feasibility analysis ...... Data strategy set up



#### USE CASE IMPLEMENTATION

End-to-end AI solution deployment (Standard/Customer Agents/Non-Conversational Interventions)

Functional AI integration into business workflows
Data synchronization & profiling

Establish framework/best practices to handle guardrails & hallucinations

Data Unification through Data Cloud as required with Enterprise Lakehouse & external systems



# SUPPORT & OPTIMIZATION

Agentforce features optimizations

Prompt Tuning ; Topics & Instruction Tuning

On-going enhancements

Training as a Service

### Al-Led Transformation via Agentforce & Data Cloud

Movate's iGNITEHub Framework (Our proprietary one stop solution for all Al Services)

### Movate's Salesforce Solutions

20+ Pre-built industry-specific accelerators & tools to improve time to market, efficiency, costs, and CSAT

### Movate's Frameworks

Org Assessment, Service Cloud Maturity Framework, Lightning Framework, Detailed Technical Org Assessment, Test Automation

# AI-ENABLED TRANSFORMATION WITH IGNITEHUB



Being trusted partners with Salesforce enables us to customize Salesforce's power to build robust, scalable innovative enterprise support solutions.

Click here for details on iGNITEHub

Click for Enterprise Product Services

# FOR CUSTOMERS

# Auto-detect case taxonomy

Guided self-help flow through the Portal

Suggest Next Best Action

Al Suggested Knowledge Articles

Sentiment aware routing

Realtime Multi-Lingual Article Translation

Visual Ticker Timeline

Smart Status Updates

# FOR AGENTS / ENGINEERS

Case Taxonomy Validation

Automated Templatized

Handoff & Closure summary

RMA Workflow Automation

Ticket Completeness Check

Clarifying/Probing Question Recommendation

Al Drafted Email Responses

Grammar and Format Check

Al Based Article

Recommendation and Draft

Duplicate Case Detection and Merge Recommendation

Sentiment Analysis and Escalation Prediction

# FOR FIELD ENGINEERS

### On-Site Troubleshooting

Smart Knowledge Base Access

Spare Parts

. Recommendation

Schedule/Reschedule Appointment

Sentiment-aware routing

Similar Issue Identification

Auto-Drafted Service Report

Automated Customer Communication & Smart Status Updates

# AI-DRIVEN PROCESS AUTOMATION

## Automated Audit Record

Creation

Al Generated Audit Fields

Dynamic weighted average auto scoring logic for the audit

Integrated feedback workflow

Unified Reports and

Cases

Dashboards
Auto Submission of RMA

Automated Eligibility
Checks

Warranty Policy Visibility

Increased shift-left /Enhanced agent productivity / Optmized service delivery



### WE BRING YOU...

Cross Industry Experience across Retail, CPG, Technology, Telecom, and Healthcare

**Global presence** across APAC, NAR, EMEA

**Hybrid delivery approach** combining the best of agile and waterfall to meet your unique requirements

**Pre-built accelerators** for implementation & support projects

**High-performance teams** with the right set of resources with best-in-class skills and certifications

**End-to-end accountability** & predictability with a COE model

### **About Movate**

Movate is a digital technology and customer experience services company committed to disrupting the industry with boundless agility, human-centered innovation, and a relentless focus on driving client outcomes. Recognized as one of the most awarded and analyst-accredited companies in its revenue range, Movate helps ambitious, growth-oriented companies across industries stay ahead of the curve by leveraging its world-class talent of over 12,000+ full-time Movators across 21 global locations and a gig network of thousands of technology experts across 60 countries, speaking over 100 languages.

(AI)CCELERATE. INNOVATE. MOVATE.